Business Law (<u>Revised</u>)
Spring 2014
BUS 18 E4603
6 TLU's / 4 units
Monday/Wednesday: 6:05 pm – 8:10 pm
HU129
Eli Naffah
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Course Description (catalog description as described in course outline):

Fundamental legal principles pertaining to business transactions. This course is an introduction to the legal process in a business setting. Topics include sources of law and ethics, contracts, torts, agency, criminal law, business organizations, and judicial and administrative processes.

Student Learning Outcomes (as described in course outline):

- 1. Explain legal concepts relevant to business.
- 2. Use reference sources to gather information on legal concepts relevant to business.
- 3. Apply legal concepts to analyze factual business scenarios.

Special accommodations: College of the Redwoods complies with the Americans with Disabilities Act in making reasonable accommodations for qualified students with disabilities. Please present your written accommodation request at least one week before the first test so that necessary arrangements can be made. No last-minute arrangements or post-test adjustments will be made. If you have a disability or believe you might benefit from disability related services and may need accommodations, please see me or contact Disabled Students Programs and Services. Students may make requests for alternative media by contacting DSPS.

Academic Misconduct: Cheating, plagiarism, collusion, abuse of resource materials, computer misuse, fabrication or falsification, multiple submissions, complicity in academic misconduct, and/ or bearing false witness will not be tolerated. Violations will be dealt with according to the procedures and sanctions proscribed by the College of the Redwoods. Students caught plagiarizing or cheating on exams will receive an "F" in the course.

The student code of conduct is available on the College of the Redwoods website at: http://www.redwoods.edu/District/Board/New/Chapter5/Ap5500.pdf

Additional information about the rights and responsibilities of students, Board policies, and administrative procedures is located in the college catalog and on the College of the Redwoods

Faculty Initiated Drop: Note that students may be dropped from the class for inactivity and insufficient participation in the class (i.e. not taking exams, not submitting course work, not attending class on a regular basis, etc.)

College of the Redwoods is committed to equal opportunity in employment, admission to the college, and in the conduct of all of its programs and activities.

Text Required:

Miller, Roger LeRoy **Business Law Today: The Essentials, 10**th **Edition** (Mason, OH: South-Western Cengage Learning, 2014)

Grading:

Class Participation 25% Exam 1 25% Exam 2 25% Exam 3 25%

- 1. **Class Participation**: All students will be expected to participate in answering and commenting on discussion questions in class. This is an opportunity for all students to discuss business law issues, and to express their opinions. An open forum for legal discussion means that all students should feel free to express their opinions and respect the opinions of others.
- 2. **Exam 1**: The exam will cover course materials (reading assignments, lecture notes, discussion topics, etc) addressing Chapters 1-6. The exam is 90 minutes (1 1/2 hours) long, consisting primarily of multiple choice, true-false, and short-answer essay questions.
- 3. **Exam 2**: The exam will cover course materials (reading assignments, lecture notes, discussion topics, etc) addressing Chapters 7-12 and 15. The exam is 90 minutes (1 1/2 hours) long, consisting primarily of multiple choice, true-false, and short-answer essay questions.
- 4. **Exam 3**: The exam will cover course materials (reading assignments, lecture notes, discussion topics, etc) addressing Chapters 13-14, 17-20 and 23-24. The exam is 90 minutes (1 1/2 hours) long, consisting primarily of multiple choice, true-false, and short-answer essay questions.

Please note that Chapters 16, 21, 22, and 25 are not tested and are not required reading. However, students are encouraged to read those chapters on their own to gain information relative to Mortgages & Foreclosures, Investor Protection & Corporate Governance, Antitrust Law, and International Law. In addition, the portions of Chapter 15 on Bankruptcy, Chapter 20 on Mergers & Acquisitions, Chapter 23 on Insurance, and Chapter 24 on Real Property & Environmental Law are not tested, but students are encouraged to read those sections on their own.

Class Calendar

1/22	Classes Begin
1/31	Last day to Drop & Receive Refund
2/2	Last day to Drop Without a "W"
2/3	Census Date
4/4	Last day for Student Initiated Withdrawal (W)
4/4	Last day for Faculty Initiated Withdrawal (W)
	(due to insufficient class participation)
5/12	Classes End

Course Syllabus (Revised)

Please note that the following course syllabus may be subject to change!

<u>Text</u>: Miller, Roger LeRoy Business Law Today: The Essentials, 10th Edition

(Mason, OH: South-Western Cengage Learning, 2014)

(1/22)	Intro	Introduction to Business Law & Course Outline.	Pages:
(1/27)	Chapter 1	Constitutional Foundations	1-33, 37 bottom, 41- 43
(1/29)	Chapter 2	Ethics and Business Decision Making	44-63
(2/3)	Chapter 3	Courts and Alternative Dispute Resolution (plus California Courts handout)	64-79 handout
(2/5)	Chapter 3 continue	Courts and Alternative Dispute Resolution (continued)	79-98,
(2/10)	Chapter 4	Torts and Cyber Torts	99-114
(2/12)	Chapter 4 continue	Torts and Cyber Torts (continued)	115-129
(2/17) No Class		President's Day (no class)	
(2/19)	Chapter 5	Intellectual Property and Internet Law	130-158
(2/24)	Chapter 6	Criminal Law and Cyber Crime	159-174
(2/26)	Chapter 6 continue	Criminal Law and Cyber Crime (continued)	174-192
(3/3) Exam		EXAM 1 (Chapters 1-6)	
(3/5)	Chapter 7	Agreement and Consideration in Contracts	193-210
(3/10)	Chapter 7	Agreement and Consideration in Contracts (continued)	210-226
	continue	(also start discussing Chapter 8)	
(3/12)	Chapter 8	Capacity, Legality, and Enforceability	227-253
(3/17) No class	, E	Spring Break (no class)	
(3/19) No class		Spring Break (no class)	

(3/24)	Chapter 9	Contract Performance, Breach, and Remedies	254-269
(3/26)	Chapter 9	Contract Performance, Breach, and Remedies (continued)	269-284
	continue	(also start discussing Chapter 10)	
(3/31)	Chapter 10	Sales and Lease Contracts	291-320
(4/2)	Chapter 11	Performance and Breach in Sales and Lease Contracts	321-344
(4/7)	Chapter 12	Warranties, Product Liability, and Consumer Law	345-377
(4/9)	Chapter 15	Creditors' Rights	435-444 & 465
(4/14) Exam		EXAM 2 (Chapters 7-12 and 15)	
(4/16)	Chapter 13	Negotiable Instruments	378-409
(4/21)	Chapter 14	Checks and Banking in the Digital Age	410-434
(4/23)	Chapter 17	Agency	488-514
(4/28)	Chapter 18	Employment Law	515-548
(4/30)	Chapter 19	Entrepreneur's Options (also start discussing Chapter 20)	549-572
(5/5)	Chapter 20	Corporations	573-598 & 604-605
(5/7)	Chapters 23-24	Personal Property & Bailments	660-675 & 682-684
		Landlord-Tenant Law	697-700 & 708-709
(5/12) Exam		EXAM 3 (Chapters 13-14, 17-20, and 23-24) (5:30 pm - 7:30 pm)	