

Syllabus for: Business Law	
Semester & Year:	Summer 2013
Course ID and Section Number:	BUS 18 E4315
Number of Credits/Units:	4
Day/Time:	T/TH 5:30 – 8:55 (5/21/13-8/15/13)
Location:	PS113
Instructor's Name:	Andrew Stunich
Contact Information:	Phone: (707) 442-2927 Email: andrew-stunich@redwoods.edu
Course Description: Fundamental legal principles pertaining to business transactions. This course is an introduction to the legal process in a business setting. Topics include sources of law and ethics, contracts, torts, agency, criminal law, business organizations, and judicial and administrative processes.	
Student Learning Outcomes:	
<ol style="list-style-type: none"> 1. Explain legal concepts relevant to business. 2. Use reference sources to gather information on legal concepts relevant to business. 3. Apply legal concepts to analyze factual business scenarios. 	
Special accommodations: College of the Redwoods complies with the Americans with Disabilities Act in making reasonable accommodations for qualified students with disabilities. Please present your written accommodation request at least one week before the first test so that necessary arrangements can be made. No last-minute arrangements or post-test adjustments will be made. If you have a disability or believe you might benefit from disability related services and may need accommodations, please see me or contact Disabled Students Programs and Services. Students may make requests for alternative media by contacting DSPS.	
Academic Misconduct: Cheating, plagiarism, collusion, abuse of resource materials, computer misuse, fabrication or falsification, multiple submissions, complicity in academic misconduct, and/ or bearing false witness will not be tolerated. Violations will be dealt with according to the procedures and sanctions proscribed by the College of the Redwoods. Students caught plagiarizing or cheating on exams will receive an "F" in the course. The student code of conduct is available on the College of the Redwoods website at: http://redwoods.edu/District/Board/New/Chapter5/AP%205500%20Conduct%20Code%20final%2002-07-2012.pdf Additional information about the rights and responsibilities of students, Board policies, and administrative procedures is located in the college catalog and on the College of the Redwoods homepage.	
College of the Redwoods is committed to equal opportunity in employment, admission to the college, and in the conduct of all of its programs and activities.	

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Location: PS113

Instructor's Name: Andy Stunich

Contact Information: andrew-stunich@redwoods.edu (707) 442-2927.

Office location and hours: 1036 Fifth Street, Suite E, 9 a.m. – 5 p.m. by apt. only

Phone: (707) 442-2927

Email: Andrew-stunich@redwoods.edu

Text: Business Law Today 9th Edition by Miller and Jentz

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Student Learning Outcomes:

1. Explain legal concepts relevant to business.
2. Use reference sources to gather information on legal concepts relevant to business.
3. Apply legal concepts to analyze factual business scenarios.

Important Summer Dates For Bus 18:

No Classes May 27 and July 4, 2013

Final Exam August 15, 2013

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Classroom Policies and Class Schedule¹

Attendance: Students are expected to attend class. Material covered in class is fair game for quiz and final exam test questions and that material is not always covered in the textbook. Students learn better when they attend class and learn the material via auditory learning in addition to visual reading.

Class Reading Assignments and Subjects to be Covered: All reading assignments should be complete prior to the class covering that topic. There is no advance reading for the first class. Exigent circumstances may make it difficult at times to read the material before class, but it is unwise to not have as a general practice the desire to keep pace with the class. Not doing so only increases stress and makes obtainment of your grade goal more difficult.

Use of technology in classroom/ notes: As long as the use of technology is neither obtrusive nor disruptive, I have no restrictions beyond whatever restrictions are in place by the administration. I have no objections to the lecture being recorded for use by students of each semester only. Transcripts of the recordings may not be posted on-line, shared with non classmates, or used in any manner after the final exam has been taken and must be destroyed at that time. Students are encouraged to share class notes or recordings with absent students.

Office Hours: You can call my secretary, Shayla Verbich, at 442-2927 to make an appointment to meet with me at any time she shows me available. I am willing to meet at my office near the downtown Eureka facility or I am willing to meet in the classroom before class starts although complete privacy cannot be guaranteed as other people may arrive early to class.

Grading: Twenty-five (25) points are given for each of three quizzes, 100 points for the final exam, 25 points for the written assignment. All grading is objective as each quiz and the final exam will be true/false or fill in the blank. The only part of the course with some subjectivity in the grading is the written assignment. My goal here is for one's grade to be mostly determined by objective criteria only.

¹This Syllabus is not a contract and can be changed or modified by the instructor at any time at the instructor's sole discretion.

Total possible points: 100 points for the final, 75 for quiz scores, 25 points for the written assignment for a total of 200 points. A = a point total of 182 or more; B = 160 - 181 points; C = 140 - 180 points; D = 120 - 139 points; F = less than 120 points. If a student is within five points of a higher grade I reserve the right to bump the student into the higher grade based upon classroom participation that aids the educational process. No one will be subjectively lowered for lack of classroom participation.

Syllabus Schedule

- 5/21 Introduction - no reading assignment. Classroom discussion will constitute an introduction to business law, impact and importance of the legal environment to business, need for business persons to spot legal issues and consequences of failing to do so, cover sources and hierarchy of law; the litigation process and avoiding litigation as a business goal, external factors and influences on a business, introduction to contracts and negligence. Dangers of poorly prepared contracts and contractual decisions to businesses.
- 5/23 Our Legal System- 1-10 (to Classifications of Law); 72-77 (The State and federal Court Systems); 85-90 (Alternative Dispute Resolution) **Explain and hand out written assignment. Class discussion as to why contract material needs more effort than later material that is based on memorization only.**
- 5/28 Torts- 97-119 (to Cyber Torts) Class discussion and comparison of Negligence to Intentional Torts; Class discussion of punitive damages
- 5/30 Contracts- 199 - 228; Class discussion of No allowable punitive damages Re Breach of Contract unless breach is also a tort and malice, fraud or oppression can be found.
- 6/4 Contracts- 229-254
- 6/6 Contracts- 255- 275
- 6/11 Contracts- 275-292 (read Hadley v. Baxendale on 287)
- 6/13 **Review; Quiz 1 (You Need A Scantron); Grade Quiz 1**
- 6/18 Sales- from Scope of Article 2- Sales, 301-321; Class discussion of common law contract law compared to UCC contract law
- 6/20 Sales- from Perfect Tender Rule, 336-352; Warranties- Product Liability and Consumer Law- 358-379 (stop at Sales)

- 6/25 Review Overall Contract Law; Quiz 2 (You Need A Scantron), Grade Quiz 2; Answer questions about written assignment. Course becomes easier at this point as the material is simply based on memorization.
- 6/27 Negotiable Instruments and Secured Transactions- 391-392 (stop at Drafts and Checks); from Promissory Notes and Certificates of Deposit, 394-409 (stop at Signature Liability); 449-459 (stop at Additional Laws Assisting Creditors)
- 7/2 Additional Laws Assisting Creditors and Bankruptcy- 459-481
- 7/9 Agency- 488-500 (stop at Liability in Agency Relationships)
- 7/11 Agency and Employment Law- 500-508 (skip Liability for E-Agents); (read Doctrine of Respondeat Superior on 505 and How Can an Employer Use Independent Contractors? on 509); 514-521 (stop at Income Security)
- 7/16 Employment Law- 521-531 (stop at Employment Discrimination); read materials on vacation, wage and hour laws, etc from instructor
- 7/18 Employment Law- 531-547
- 7/23 Business Forms- 552-568; read exhibit 19-1
- 7/25 Corporations- 574-602, Securities- 610-628 (stop at corporate governance); read materials on California Corporations Code Section 25102(f) from instructor; 632-635
- 7/30 Personal Property and Insurance- 663-670 (stop at Bailments); 677-685 (start at Insurance)
- 8/1 Real Property and Environmental Law- 691-703 (stop at Environmental Law); 710-711 (start at Hazardous Waste Disposal)
- 8/6 Intellectual Property- 126-132; 135-146
- 8/8 Turn in Written Assignment; International Law in a Global Economy - 717-735; general discussion of ramifications of globalization on American business, workers and consumers; **Quiz 3 (You Need A Scantron); Grade Quiz 3.**
- 8/13 Review for final exam. Go Over Written Assignment. Matters covered on written assignment are fair game for final exam.
- 8/15 Final Exam (You Need A Scantron) [Comprehensive Final Exam - half the questions will be prior quiz questions]